CURRICULUM VITAE

**Daniel Nelson Jones, Ph.D.**

Last update: 7/20/2024

**PERSONAL:**

 **Professional Address:** 1664 N. Virginia Ave

 University of Nevada Reno
  Reno, NV, USA, 89557 Mail Stop #0028

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 **LinkedIN:** [linkedin.com/in/dan-jones-35746917](https://www.linkedin.com/in/dan-jones-35746917)

 **Website:**  [www.darktriad.co](http://www.darktriad.co)

**ACADEMIC POSITIONS:**

Associate University of Nevada Reno

Professor Management (& Interdisciplinary Social Psych.)

 July 2021 – Present

Assistant University of Nevada Reno

Professor Management (& Interdisciplinary Social Psych.)

 July 2018 – June 2021

Assistant University of Texas, El Paso

Professor Department of Psychology

 September 2012 – June 2018 \*tenured, effective 8/1/2018

Visiting Qivliq Companies / University of Nebraska, Lincoln

Scholar / Statistician College of Business Administration

Jan. 2012 – August 2012

Research Associate/ University of British Columbia

PostdoctoralDepartment of Psychology

Researcher May 2010 – Jan 2012

**CHRONOLOGY OF EDUCATION:**

**Ph.D.** University of British Columbia

 Doctoral Program in Psychology

 October, 2011

**MA** The University of Arizona

 Psychology, May, 2005

**BS**  The Richard Stockton College of New Jersey

Psychology, *magna cum laude,* July, 2001

**GRANTS**

**2024-2024: U.S. Department of Education’s Title VI CIBER grant, Center for International Business Education and Research at the University of Colorado Denver** **(Total Costs: $1,000. Role: PI)** *Rise for the raise, or raise for the rise? Examining the impact of timing of bonus incentives with entitlement and culture.*

**2022-2024: National Science Foundation (NSF) (Total Costs: $299,908. Role: PI)** EAGER: DCL: SaTC: Enabling Interdisciplinary Collaboration: Inoculation vs. education: the role of real time alerts and end-user overconfidence

**2018-2019: New Scholarly Endeavor (NSE) Grants – University of Nevada Reno (Total Costs: $2,116. Role: Co-I)** *Exploring Social Media as Sources of HPV Information for Chinese and Hispanic College Students: Implications for Development of Culturally Sensitive Interventions*

**2017-2018: Texas National Security Network Excellence Fund (Total Costs: $60,000. Role: Co-PI).** *Keeping Secrets: A Systematic Survey of Scientific Research on the Causes of Discretion.*

**2016-2019: Army Research Laboratory (ARL) (Total Costs: $945,698. Role: Co-I).** *Defeating the Dark Triad in Cybersecurity Using Game Theory.*

2016-2017: **“Come n Go” Grant; College of Human Sciences, Texas Tech University.** (**Total Costs: $5,000. Role: Co-PI**). *Attitudes towards Condoms: Exploring the Intersections of the Dark Triad and Socialization.*

2013-2014: **Society for the Psychological Study of Social Issues (SPSSI) Grant-in-aid (Total Costs: $2,000. Role: PI**). *Honor through psychopathic eyes: A synergistic explanation of extreme family violence.*

2011-2012: **Donner Canadian Foundation (Total Costs: $60,000: Co-I).** *Researching Corporate Psychopathy and White Collar Crime.*

**AWARDS AND FELLOWSHIPS**

* Senior Research Award 2023, College of Business, UNR
* **Early Career Award – Western Psychological Association, 2019.**
* **Donner Foundation Corporate Psychopathy Fellowship: 2010-2011.**
* **Killam - Donald N. Byers Prize** (top Killam recipient) 2008.
* **Izaak Walton Killam Memorial Predoctoral Scholarship,** 2008-09.
* Society of Personality and Social Psychology student travel award, Feb, 2009.
* Lacey/Graduate Entrance Scholarship, University of British Columbia, 2007.
* Graduate Fellowship, University of Arizona, 2002.
* Intramural Research Training Award (IRTA) Fellowship, NIH/NIDA, 2001-2002.

**Citation Metrics (scholar.google.com)**:*h-index:***41,** *i-10 index:* **80**

 **RESEARCH INTERESTS**

*Destructive personalties; Toxic workplace environments; Interventions; Personal Relationships; Cybersecurity; Betrayal*

 **PUBLICATIONS**

(\*graduate student under my supervision; \*\* undergraduate student under my supervision)

**In Press**

**Jones, D.N.,** Beekun, R.I., Schermer, J.A., MacDonald, K.B., & Compton, J. (*in press*).Inoculating against moral disengagement creates ethical adherence for narcissism. *Personality and Social Psychology Bulletin.*

Curtis, S.R., Jacobs, W.J., & **Jones, D.N.** (*in press*). Completing the deficit model of psychopathy: The critical role of rule governance. *Criminal Justice & Behavior.*

Lechuga, J., & **Jones, D.N.** (*in press*). Bible Overclaiming and Intimate Partner Violence. *Journal of Interpersonal Violence.* DOI: <https://doi.org/10.1177/08862605231225518>

\*Karandikar, S., & **Jones, D.N.** (*in press*). From Embezzelment to Antitrust: White Collar Crime Preferences of the Dark Triad. *Journal of White Collar and Corporate Crime.* DOI:[https://doi.org/10.1177/2631309X231210](https://doi.org/10.1177/2631309X231210846)

**2024**

**Jones, D.N.** (2024). Emophilia: an overlooked (but not forgotten) construct in relationships and individual differences *Personality and Individual Differences, 221,* 112551*.* DOI: [https://doi.org/10.1016/j.paid.2024.112551](https://doi.org/10.1016/j.paid.2024.112551%22%20%5Ct%20%22_blank%22%20%5Co%20%22Persistent%20link%20using%20digital%20object%20identifier)

**Jones, D.N.,** &Taylor, T., & Hanna, A. (2024). Problematic personality correlations associated with gist reading, financial pressure, and rejection fears. *Personality and Individual Differences, 217,* 112450*.* DOI: [https://doi.org/10.1016/j.paid.2023.112450](https://doi.org/10.1016/j.paid.2023.112450%22%20%5Ct%20%22_blank%22%20%5Co%20%22Persistent%20link%20using%20digital%20object%20identifier)

**2023**

\*de Roos, M. S., Oliver C., \*Carre, J.R., & **Jones, D.N.** (*in press*). Mimicry Deception Theory applied to Sexual Abuse of Children: A Pilot and Feasibility Study. *Child Abuse & Neglect, 143,* 106339*.* DOI: [https://doi.org/10.1016/j.chiabu.2023.106339](https://doi.org/10.1016/j.chiabu.2023.106339%22%20%5Ct%20%22_blank%22%20%5Co%20%22Persistent%20link%20using%20digital%20object%20identifier)

\*Andrews, D.A.,Hanna, A., Flores-Robles, G., & **Jones, D.N.** (2023). Data absence and a lack of parsimony: A response to Kay & Arrow’s elemental Dark Triad. *Social and Personality Psychology Compass, e12770.* DOI: <https://doi.org/10.1111/spc3.12770>

\*Curtis, S.R., Carre, J.R., \*Mueller, S.M., & **Jones, D.N.** (2023). Hiding your dark side: Anticipatory impression management of communal traits. *Current Psychology, 42,* 18720–18730. DOI: 10.1007/s12144-022-03039-5

Pechorro, P., \*Karandikar, S., Carvalho, B., DeLisi, M., & **Jones, D.N.** (2023). Screening for dark personalities in Portugal: Intra- and interpersonal correlates and measurement invariance of the Short Dark Tetrad in a Portuguese sample. *Deviant Behavior, 44(4),* 551–566.DOI: <https://doi.org/10.1080/01639625.2022.2071655>

\*Carré, J.R., \*Curtis, S.R., & **Jones, D.N.** (2023). Making decisions affecting oneself versus others: The effect of interpersonal closeness and Dark Triad traits. *Business Ethics, the Environment and Responsibility, 32,* 328–340*.* DOI:<https://doi.org/10.1111/beer.12455>

Salaghe, F., Guerrero, F.L., **Jones, D.N.,** Nichols, M.W., & Sundali, J.A. (2023). Behavioral Responses to Losses Disguised as Wins: A Field Study of Slot Machine Players. *Journal of Gambling Studies, 39,* 1155–1174*.* DOI: <https://doi.org/10.1007/s10899-022-10184-w>

**2022**

Hu, J., Gardner, W., Rong, Y., **Jones, D.N.,** & Karam, E. (2022). The Superior Me! An Empirical Examination of the Dominance-Self of Narcissism. *Journal of Organizational Psychology*, *22*(3), 16-31. <https://doi.org/10.33423/jop.v22i3.5554>

\*de Roos, M.S., & **Jones, D.N.** (2022).Assessing Deception Differences with Mimicry Deception Theory. *Journal of Personality Assessment, 104,* 44-56. DOI: <https://doi.org/10.1080/00223891.2021.1898969>

Neumann, C.S., **Jones, D.N.,** & Paulhus, D.L. (2022). Examining the Structure of Dark Traits across Models, Correlates, and Gender. *Assessment* , *29*(4), 651-667. <https://doi.org/10.1177/1073191120986624>

\*de Roos, M. S., & **Jones, D. N.** (2022). Self-affirmation and false allegations: the effects on responses to disclosures of sexual victimization. *Journal of Interpersonal Violence*, *37*(11-12), NP9016-NP9039. <https://doi.org/10.1177/0886260520980387>

**Jones, D.N.,** & \*Mueller, S.M. (2022). Is Machiavellianism dead or dormant? The perils of researching a secretive construct. *Journal of Business Ethics, 176*(3), 535-549. DOI: 10.1007/s10551-020-04708-w

Tung, W.C., **Jones, D.N.,** Lu, M. (2022). Sources of information and communication about HPV among Chinese students attending US colleges: Implications for culturally approporiate strategies. *Journal of Transcultural Nursing, 33,* 437-445.

\*de Roos, M.S.,&**Jones, D.N.** (2022)**.**Empowerment or Threat: Perceptions of Childhood Sexual

Abuse in the #metoo Era. *Journal of Interpersonal Violence, 37*(7-8), NP4212-NP4237.

DOI: <https://doi.org/10.1177/0886260520925781>

**2021**

Roy, S., Neumann, C.S., **Jones, D.N.,** Gari, A., Šram, Z. (2021). Psychopathic Propensities Contribute to Social Dominance Orientation and Authoritarianism in Predicting Prejudicial Attitudes in a Large European Sample. *Personality and Individual Differences, 168,* 110355*.* DOI:<https://doi.org/10.1016/j.paid.2020.110355>

\*Lechuga, J., & **Jones, D.N.** (2021). Emophilia and other predictors of attraction to individuals with Dark Triad traits. *Personality and Individual Differences, 168,* 110318*.* DOI: [https://doi.org/10.1016/j.paid.2020.110318](https://doi.org/10.1016/j.paid.2020.110318%22%20%5Ct%20%22_blank%22%20%5Co%20%22Persistent%20link%20using%20digital%20object%20identifier)

\*Curtis, S.R., Basak, A., \*Carré, J.R., Bosansky, B., Cerny, J., Ben-Asher, N., Gutierrez, M., **Jones, D.N.,** & Kiekintveld, C. (2021). The Dark Triad and Strategic Resource Control in a Competitive Computer Game. *Personality and Individual Differences, 168,* 110343*.* DOI: [https://doi.org/10.1016/j.paid.2020.110343](https://doi.org/10.1016/j.paid.2020.110343%22%20%5Ct%20%22_blank%22%20%5Co%20%22Persistent%20link%20using%20digital%20object%20identifier)

Paulhus, D.L., Buckels, E.E., Trapnell, P.D., & **Jones, D.N.** (2021). Screening for Dark Personalities*.* *European Journal of Psychological Assessment, 37*(3), 208-222.DOI: <https://doi.org/10.1027/1015-5759/a000602>

Paulhus, D.L., Gupta, R., & **Jones, D.N.**(2021).Dark or Disturbed? Predicting Aggression from the Dark Tetrad and Schizotypy. *Aggressive Behavior, 47,* 635-645.DOI:<https://doi.org/10.1002/ab.21990>

Taillon, B. J., \*Mueller, S. M., Kowalczyk, C. M., & **Jones, D. N.** (2021). Understanding the Relationships Between Social Media Influencers and their Followers: The Moderating Role of Closeness. *Journal of Product and Brand Management, 29,* 767-782.DOI: 10.1108/JPBM-03-2019-2292

**Jones, D.N.,** Padilla, E., \*Curtis, S.R., & Kiekintveld, C. (2021). Network Discovery and Scanning Strategies and The Dark Triad. *Computers in Human Behavior, 122,* 106799. DOI: <https://doi.org/10.1016/j.chb.2021.106799>

**2020**

\*Carré, J.R., **Jones, D.N.** & \*Mueller, S.M. (2020). Perceiving opportunities for legal and illegal profit: Machiavellianism and the Dark Triad. *Personality and Individual Differences, 162,* 109942*.* DOI: <https://doi.org/10.1016/j.paid.2020.109942>

*\**Curtis, S.R., & **Jones, D.N.** (2020). Understanding what makes dark traits “vulnerable”: a distinction between indifference and hostility. *Personality and Individual Differences, 160,* 109941*.* DOI: <https://doi.org/10.1016/j.paid.2020.109941>

Schermer, J.A., & **Jones, D.N.** (2020).The behavioral genetics of the dark triad core versus unique trait components: A pilot study. *Personality and Individual Differences, 154,* 109701*.*

DOI: <https://doi.org/10.1016/j.paid.2019.109701>

**Jones, D.N.,** \*Neria, A.L., Helm, F.A., Sahlan, R.N., & \*Carré, J.R. (2020). Religious overclaiming and supporting violence. *Social Psychological and Personality Science, 11,* 1011-1021*.* <https://doi.org/10.1177/1948550620912880>

\*Curtis, S.R., Richards, D.K., & **Jones, D.N.** (2020). The association between psychopathy and influencing others to use substances. *Substance Use and Misuse, 55,* 1097-1105.<https://doi.org/10.1080/10826084.2020.1729196>

**2019**

\*Szabo, E., & **Jones, D.N.** (2019). Gender differences moderate Machiavellianism and impulsivity: Implications for Dark Triad research*. Personality and Individual Differences 141,* 160-165. DOI: [https://doi.org/10.1016/j.paid.2019.01.008](https://doi.org/10.1016/j.paid.2019.01.008%22%20%5Ct%20%22_blank%22%20%5Co%20%22Persistent%20link%20using%20digital%20object%20identifier)

**Jones, D.N.,** & \*Neria, A.L. (2019). Incentive salience & psychopathy: A bio-behavioral exploration. *Personality and Individual Differences, 138,* 167-176*.* DOI: [https://doi.org/10.1016/j.paid.2018.09.037](https://doi.org/10.1016/j.paid.2018.09.037%22%20%5Ct%20%22_blank%22%20%5Co%20%22Persistent%20link%20using%20digital%20object%20identifier)

Pechorro, P., Caramelo, V., Oliveira, J.P., Nunes, C., \*Curtis, S.R., & **Jones, D.N.** (2019). The Short Dark Triad (SD3): Adaptation and psychometrics among at-risk male and female Portuguese youths. *Deviant Behavior, 40,* 273-286. DOI: <https://doi.org/10.1080/01639625.2017.1421120>

**2018**

\*Curtis, S.R., \*Carré, J.R., & **Jones, D.N.** (2018). Consumer security behaviors and trust following a data breach. *Managerial Auditing Journal, 33,* 425-435*.* DOI: <https://doi.org/10.1108/MAJ-11-2017-1692>

\*Carré, J.R., \*Curtis, S.R., & **Jones, D.N.** (2018). Ascribing responsibility for online security and data breaches. *Managerial Auditing Journal, 33,* 436-446*.* DOI: <https://doi.org/10.1108/MAJ-11-2017-1693>

\*Curtis, S.R., Rajivan, P., **Jones, D.N.,** & Gonzalez, C. (2018). Phishing attempts among the Dark Triad: Patterns of attack and vulnerability. *Computers in Human Behavior, 87,* 174-182*.* DOI: https://doi.org/10.1016/j.chb.2018.05.037

Paulhus, D.L.,\*Curtis, S.R., & **Jones, D.N.** (2018). Aggression as a trait: the Dark Tetrad alternative. *Current Opinions in Psychology, 19,* 88-92*.* DOI: <https://doi.org/10.1016/j.copsyc.2017.04.007>

\*Carré, J.R., \*Mueller, S.M., \*Schleicher, K.M., & **Jones, D.N.** (2018). Psychopathy and deviant workplace behavior: A comparison of two psychopathy models. *Journal of Personality Disorders, 32,* 242-361. DOI: <https://doi.org/10.1521/pedi_2017_31_296>

**2017**

Czibor, A., Szabo, Z.P., **Jones, D.N.,** & Zsido, A.N., Paal, L., Szijarto, L., \*Carré, J.R., & Bereczkei, T. (2017). Male and female face of Machiavellianism: Opportunism or anxiety? *Personality and Individual Differences, 117,* 221-229*.* DOI: <https://doi.org/10.1016/j.paid.2017.06.002>

**Jones, D.N.,** & Paulhus, D.L. (2017). Duplicity among the Dark Triad: Three faces of deceit. *Journal of Personality and Social Psychology, 113,* 329-342. DOI: [http://dx.doi.org/10.1037/pspp0000139](http://psycnet.apa.org/doi/10.1037/pspp0000139%22%20%5Ct%20%22_blank)

**Jones, D.N.,** & \*de Roos, M. (2017). Machiavellian flexibility in negative mate retention*. Personal Relationships, 24,* 265-279*.* DOI: 10.1111/pere.12181

\*Carré, J.R., & **Jones, D.N.** (2017). Decision making, morality, and Machiavellianism: The role of dispositional traits in gist extraction.  *Review of General Psychology, 21,* 23-29. DOI: [http://dx.doi.org/10.1037/gpr0000093](http://psycnet.apa.org/doi/10.1037/gpr0000093%22%20%5Ct%20%22_blank)

**Jones, D.N.,** & \*de Roos, M.S. (2017). Differential reproductive patterns among the Dark Triad**.** *Evolutionary Psychological Science, 3,* 10-19. DOI: 10.1007/s40806-016-0070-8

Olderbak, S., Malter, F., Wolf, P. A. S., **Jones, D. N.,** & Figueredo, A. J. (2017). Predicting romantic interest at zero acquaintance: Evidence of sex differences in trait perception but not in predictors of interest. *European Journal of Personality, 31*, 42-62. DOI: 10.1002/per.2087

**Jones, D.N.** & \*Curtis, S.R. (2017). Emophilia, sociosexuality, and anxious attachment: Approach and inhibition differences. *Personality and Individual Differences*, *106,* 325-328. DOI: [http://doi.org/10.1016/j.paid.2016.10.032](http://doi.org/10.1016/j.paid.2016.10.032%22%20%5Ct%20%22doilink)

**Jones, D.N.** (2017). Establishing the distinctiveness of relationship variables using the Big Five and self-esteem. *Personality and Individual Differences, 104,* 393-396. DOI: [10.1016/j.paid.2016.08.025](http://dx.doi.org/10.1016/j.paid.2016.08.025%22%20%5Ct%20%22doilink)

**2016**

**Jones, D.N.,** & Hare, R.D. (2016). The mismeasure of psychopathy: A comment on Boddy’s PM-MRV. *Journal of Business Ethics,* *138,* 579-588*.* DOI: 10.1007/s10551-015-2584-6

\*Carré, J.R., & **Jones, D.N.** (2016). The impact of keeping social support and coercion salient on Dark Triad decision making. *Personality and Individual Differences, 94,* 92-95*.* DOI: 10.1016/j.paid.2016.01.006

\*Neria, A.L., & \*Vizcaino, M., & **Jones, D.N.** (2016). Approach/avoidance tendencies in dark personalities. *Personality and Individual Differences, 101,* 264-269. DOI: [10.1016/j.paid.2016.05.054](http://dx.doi.org/10.1016/j.paid.2016.05.054%22%20%5Ct%20%22doilink)

**Jones, D.N.** & \*de Roos, M.S. (2016). Examining Mimicry-Deception Theory from the victim’s perspective. *Personality and Individual Differences, 95,* 37-39*.* [DOI:10.1016/j.paid.2016.02.019](http://dx.doi.org/10.1016/j.paid.2016.02.019)

\*\*Benavidez, T.M., \*Neria, A.L., & **Jones, D.N.** (2016). The bond that breaks: Intimacy and honor predict morality-related aggression. *Evolutionary Psychological Science, 2,* 140-148.DOI: 10.1007/s40806-016-0044-x

**Jones, D.N.** (2016). The ‘Chasing Amy’ bias in past sexual relationships: Men can change, women cannot. *Sexuality & Culture, 20,* 24-37*.* DOI: 10.1007/s12119-015-9307-0

**2015**

**Jones, D.N.** (2015). The framing of moral domains alters perceptions of ethical business practices. *Electronic Journal of Business Ethics and Organization Studies, 20,* 27-33*. https://jyx.jyu.fi/dspace/bitstream/handle/123456789/47877/ejbo\_vol20\_no2\_pages\_27-33.pdf?sequence=1*

Bustin, G.M., Hansenne, M., **Jones, D.N.,** & Quoidbach, J. (2015). Who does Red Bull give wings to? Sensation seeking modulates sensitivity to subliminal advertisement. *Frontiers in Psychology, 6,* 1-6. DOI: 10.3389/fpsyg.2015.00825

Hamel, J., **Jones, D.N.,** Dutton, D.G., & Graham-Kevan, N. (2015). The CAT: a gender-inclusive measure of controlling and abusive tactics. *Violence & Victims, 30,* 547-580*.* **DOI:**<http://dx.doi.org/10.1891/0886-6708.VV-D-13-00027>

**Jones, D.N.** & \*Neria, A.L. (2015). The Dark Triad and dispositional aggression. *Personality and Individual Differences, 86,* 360-364. DOI: 10.1016/j.paid.2015.06.021

Figueredo, A.J., Gladden, P.R., Sisco, M.M., Patch, E.A., & **Jones, D.N.** (2015).The unholy trinity: The Dark Triad, sexual coercion, and Brunswik-Symmetry*. Evolutionary Psychology, 13,* 435-454. http://blog.epjournal.net/wp-content/uploads/EP1304350454.pdf

**Jones, D.N.** (2015). Life outcomes and relationship dispositions: The unique role of Emophilia. *Personality and Individual Differences, 82,* 153-157*.* DOI: 10.1016/j.paid.2015.03.024

**2014**

**Jones, D.N.** (2014). Predatory personalities as behavioral mimics and parasites: Mimicry-Deception Theory. *Perspectives on Psychological Science, 9,* 445-451.DOI: 10.1177/1745691614535936

Furnham, A., Richards, S., Rangel, L.M., & **Jones, D.N.** (2014). Measuring Malevolence: Quantitative issues surrounding the Dark Triad of personality. *Personality and Individual Differences, 67,* 114-121.DOI: [http://dx.DOI.org/10.1016/j.paid.2014.02.001](http://dx.doi.org/10.1016/j.paid.2014.02.001)

**Jones, D.N.** (2014). Risk in the face of retribution: Psychopathic persistence in financial misbehavior. *Personality and Individual Differences, 67,* 109-113. *DOI:* [http://dx.DOI.org/10.1016/j.paid.2014.01.030](http://dx.doi.org/10.1016/j.paid.2014.01.030%22%20%5Ct%20%22doilink)

**Jones, D.N.,** & Olderbak, S.G. (2014). The associations among dark personalities and sexual tactics across different scenarios. *Journal of Interpersonal Violence, 29,* 1050-1070. DOI: 10.1177/0886260513506053

**Jones, D.N.,** & Paulhus, D.L. (2014). Introducing the Short Dark Triad (SD3): A brief measure of dark personality traits. *Assessment, 21,* 28-41. DOI: 10.1177/1073191113514105

**Jones, D.N.,** & Weiser, D.A. (2014). Differential infidelity patterns among the Dark Triad. *Personality and Individual Differences, 57,* 20-24. DOI: [http://dx.DOI.org/10.1016/j.paid.2013.09.007](http://dx.doi.org/10.1016/j.paid.2013.09.007%22%20%5Ct%20%22doilink)

**2013**

Buckels, E.E., **Jones, D.N.,** & Paulhus, D.L. (2013). Behavioral confirmation of everyday sadism. *Psychological Science, 24,* 2201-2209. DOI: 10.1177/0956797613490749

**Jones, D.N.** (2013). What’s mine is mine and what’s yours is mine: Psychopathy, narcissism, and gambling with your neighbor’s money. *Journal of Research in Personality, 47,* 563-571. DOI: [http://dx.DOI.org/10.1016/j.jrp.2013.04.005](http://dx.doi.org/10.1016/j.jrp.2013.04.005%22%20%5Ct%20%22doilink)

**Jones, D.N.** (2013). Psychopathy and Machiavellianism predict differences in racially motivated attitudes and their affiliations. *Journal of Applied Social Psychology, 43,* E367-E378. DOI: 10.1111/jasp.12035

**Jones, D.N.,** & Figueredo, A.J. (2013). The core of darkness: uncovering the heart of the Dark Triad. *European Journal of Personality, 27,* 521-531. DOI: 10.1002/per.1893

Mathieu, C.M., Hare, R.D., **Jones, D.N.,** Neumann, C., & Babiak, P. (2013). Factor structure of the B-Scan 360: A measure of corporate psychopathy. *Psychological Assessment, 25,* 288-293. DOI: 10.1037/a0029262

## Murray, D. R., **Jones, D.N.,** & Schaller, M. (2013). Perceived Threat of Infectious Disease and Its Implications for Sexual Attitudes. *Personality and Individual Differences, 54,* 103-108. DOI: [http://dx.DOI.org/10.1016/j.paid.2012.08.021](http://dx.doi.org/10.1016/j.paid.2012.08.021)

Gladden, P.R., Figueredo, A.J., Andrzejczak, D.J., **Jones, D.N.,** & Smith-Castro, V. (2013). Reproductive strategy and sexual conflict: Slow life history strategy inhibits negative androcentrism. *Journal of Methods and Measurement in Social Sciences*, *4,* 48-71.

## **2012**

**Jones, D.N.,** & Paulhus, D.L. (2012). The role of emotional promiscuity in unprotected sex. *Psychology & Health, 27,* 1021-1035. DOI: 10.1080/08870446.2011.647819

Mathieu, C.M., Babiak, P., **Jones, D.N.,** Neumann, C., Hare, R.D. (2012). What are the effects of psychopathic traits in a supervisor on employees’ psychological distress? *Journal of Organizational Culture, Communications and Conflict, 16,* 91-94.

**2011**

**Jones, D.N.,** & Paulhus, D.L. (2011). The role of impulsivity in the Dark Triad of personality. *Personality and Individual Differences, 51,* 670-682*.* DOI:10.1016/j.paid.2011.04.011

McCrystal, K.N., Craig, K., Versloot, J., Fashler, S.R., & **Jones, D.N.** (2011). Perceiving pain in others: Validation of a dual processing model. *Pain, 152,* 1083-1089.  *DOI:* [http://dx.DOI.org/10.1016/j.pain.2011.01.025](http://dx.doi.org/10.1016/j.pain.2011.01.025)

Figueredo, A.J., Andrzejczak, D.J., **Jones, D.N.,** Smith-Castro, V., & Montero, E. (2011). Reproductive strategy and ethnic conflict: Slow life history as a protective factor against negative ethnocentrism in two contemporary societies. *Journal of Social, Evolutionary, and Cultural Psychology, 5,* 14-31. DOI: [10.1037/h0099277](http://psycnet.apa.org/doi/10.1037/h0099277)

**2004-2010**

**Jones, D.N.,** & Paulhus, D.L. (2010). Different provocations provoke aggression in psychopaths and narcissists. *Social Psychological and Personality Science, 1*, 12-18. DOI: 10.1177/1948550609347591

**Jones, D.N.,** & Figueredo, A.J. (2007). Mating effort as a predictor of smoking in a college sample. *Current Research in Social Psychology*, *12*, 186-195.http://www.uiowa.edu/~grpproc/crisp/crisp12\_13.pdf

**Jones, D.N.,** Figueredo, A.J., Dickey, E.D., & Jacobs, W.J. (2007). Relations among individual differences in reproductive strategies, sexual attractiveness, affective and punitive intentions, and imagined sexual or emotional infidelity. *Evolutionary Psychology, 5,* 387-410. http://www.epjournal.net/wp-content/uploads/EP05387410.pdf

Figueredo, A.J., Sefcek, J.A., & **Jones, D.N.** (2006). The ideal romantic partner personality. *Personality and Individual Differences, 41*, 431-441. DOI: [http://dx.DOI.org/10.1016/j.paid.2006.02.004](http://dx.doi.org/10.1016/j.paid.2006.02.004%22%20%5Ct%20%22doilink)

**Jones, D.N.,** Schroeder, J.R., & Moolchan, E.T. (2004). Time spent with smoking friends and quit attempts among teen smokers. *Addictive Behaviors,* *29,* 723-729. DOI: [http://dx.DOI.org/10.1016/j.addbeh.2004.02.026](http://dx.doi.org/10.1016/j.addbeh.2004.02.026%22%20%5Ct%20%22doilink)

**Undergraduate publication:**

**Jones, D.N.,** & Ince, E., (2001). The effects of cognitive dissonance on interpersonal perception and reassertion. *Current Research in Social Psychology*, *7*, 43-59.

<http://www.uiowa.edu/~grpproc/crisp/crisp.7.4.htm>

**BOOK CHAPTERS**

**Jones, D.N.** (*in press*). A Person\*Environment Analysis of the Dark Triad: A Review & Look Ahead. In K. A. Papageorgiou (Ed.). *Research Handbook on the Dark Triad.* Edward Elgar Publishing Ltd.

**Jones, D.N.,** & \*Karandikar, S. (*in press).*Factors Influencing the Decision to Commit White Collar Crime: Integrating Affluenza with Established Risks. In M.K. Miller, L. Yelderman, M. Huss, & J. Cantone (Eds.). *The Cambridge Handbook of Psychology of Legal Decision-making.*

**Jones, D.N.,** & Paulhus, D.L. (*in press*). The Short Dark Triad and Short Dark Tetrad. In P.K. Jonason (Ed.) *Shining light on the dark side of personality: Measurement properties and theoretical advances.* New York, NY: Hogrefe.

\*Szabo, E., & **Jones, D.N.** (*in press*). The Mach-IV and its descendants: The assessment that spawned a field of research. In P.K. Jonason (Ed.) *Shining light on the dark side of personality: Measurement properties and theoretical advances.* New York, NY: Hogrefe.

**Jones, D.N.,** & \*Mueller, S.M. (*in press*). Control, confidence, and coercion: Crisis drives the opportunistic rise of dark leadership. In P.D. Harms, M.K. Carsten (Eds.) *Leadership Horizons.* Charlotte, IAP.

**Jones, D.N.** (*in press*). Corporate Crime: Situational and Dispositional Psychological Perspectives. In R. D. Morgan (Ed.). *The SAGE Encyclopedia of Criminal Psychology.* Thousand Oaks, CA: Sage.

**Jones, D.N.** (*in press*). Machiavellianism: Key features and core issues. In V. Zeigler-Hill & T.K. Shackelford (Eds.). *Encyclopedia of Personality and Individual Differences* (pp. 1-9)*.* New York: Springer. DOI: 10.1007/978-3-319-28099-8\_1245-1

\*de Roos, M.S., **& Jones, D.N.** (*in press*). Human Deception. In T.K. Shackelford & V.A. Weekes-Shackelford (Eds.). *Encyclopedia of Evolutionary Psychological Science* (pp. 1-7)*.* New York: Springer. DOI: 10.1007/978-3-319-16999-6\_3305-1

**Jones, D.N.** (2019). The intentions towards infidelity scale-revised*.* In R. Milhausen, J. Sakaluk, C.M. Davis, W.L. Yarber, T.D. Fisher (Eds.) *Handbook of Sexuality-Related Measures* (4th ed.). New York, Routledge.

**Jones, D.N.** (2019). Defining emophilia through the emotional promiscuity scale. In R. Milhausen, J. Sakaluk, C.M. Davis, W.L. Yarber, T.D. Fisher (Eds.) *Handbook of Sexuality -Related Measures* (4th ed.). New York, Routledge.

**Jones, D.N.,** & \*Neria, A.L. (2018). New directions in narcissistic aggression: The role of the self-concept on group-based aggression. In T. Hermann, A. Brunell, & J.D. Foster (Eds.). *The Handbook of Trait Narcissism: Key Advances, Research Methods, and Controversies* (pp. 355-362)*.* New York: Springer.

Paulhus, D.L., & **Jones, D.N.** (2016).Individual differences in aggression: The role of dark personalities. *In B.J. Bushman (Ed.) Aggression and Violence: A Social Psychological Perspective* (pp. 105-118)*.* New York: Routledge*.*

**Jones, D.N.** (2016). The nature of Machiavellianism: Distinct patterns of misbehavior. In V. Zeigler-Hill & D.K. Marcus (Eds.), *The dark side of personality: Science and practice in social, personality, and clinical psychology.* (pp. 87-107)*.* Washington DC: American Psychological Association.

**Jones, D.N.** (2016). Moral conflicts and dark resolutions. In D.T. Kong & D.R. Forsyth (Eds.), *Leading Through Conflict: Into the Fray* (pp. 1-21). New York: Palgrave MacMillan

Paulhus, D.L., & **Jones, D.N.** (2015). Measures of dark personalities. In G. J. Boyle, D. H. Saklofske, & G. Matthews (Eds.), *Measures of personality and social psychological constructs* (pp. 562-594). San Diego: Academic Press.

**Jones, D.N.** (2011). The emotional promiscuity scale. In T.D. Fisher, C.M. Davis, W.L. Yarber, & S.L. Davis (Eds.) *Handbook of Sexuality-Related Measures* (3rd ed., pp. 226–227). New York, Routledge.

**Jones, D.N.,** Olderbak, S.G., & Figueredo, A.J. (2011). The intentions towards infidelity scale*.* In T.D. Fisher, C.M. Davis, W.L. Yarber, & S.L. Davis (Eds.) *Handbook of Sexuality-Related Measures* (3rd ed., pp. 251–253). New York, Routledge.

**Jones, D. N.,** & Paulhus, D. L. (2010). Differentiating the dark triad within the interpersonal circumplex. In L. M. Horowitz & S. N. Strack (Eds.), *Handbook of interpersonal theory and research* (pp. 249-267). New York, NY: Guilford.

**Jones, D.N.,** & Paulhus, D.L. (2009). Machiavellianism. In M.R. Leary & R.H. Hoyle (Eds.), *Handbook of individual differences in social behavior* (pp. 93-108). New York: Guilford.

Figueredo, A.J., Gladden, P., Wolf, P.S.A., & **Jones, D.N.** (2009). Evolutionary theories of personality. In P.J. Corr, P. J. & G. Matthews (Eds.); *The Cambridge handbook of personality psychology* (pp. 265-274). New York, NY, US: Cambridge University Press.

Figueredo, A. J., Brumbach, B. H., **Jones, D. N.,** Sefcek, J. A., Vásquez, G., & Jacobs, W. J. (2008). Ecological constraints on mating tactics. In G. Geher, & G. F. Miller (Eds.), *Mating intelligence: sex, relationships and the mind’s* *reproductive system* (pp. 335-361). Mahwah, NJ: Lawrence Erlbaum.

**BOOKS UNDER CONTRACT**

**Jones, D.N.** (*Under Revision*). *Emotional Promiscuity: The Science of Serial Romance.* New York, NY: Oxford University Press.

**NON-PEER REVIEWED**

**Jones, D. N.** (2022, April). Shadows Behind the Keyboard: Dark Personalities and Deception in Cyberattacks. In *Proceedings of the 2022 ACM on International Workshop on Security and Privacy Analytics* (pp. 66-67).

Bloom, R. W., & **Jones, D.N.** (2018). Machiavellianism and the Dark Traits of personality: Implications for organizational and cyber security. Retrieved from <https://commons.erau.edu/pr-ibpp-interview/2>

**Jones, D.N.** (2014) Snake in the grass: Deception is Darwinian, key to survival across the species of earth. So how can we inoculate ourselves against scam? *Aeon Magazine.* [*http://aeon.co/magazine/science/animal-deception-illuminates-the-human-variety/*](http://aeon.co/magazine/science/animal-deception-illuminates-the-human-variety/)

**INVITED RESUBMISSIONS**

**Jones, D.N.,** Hanna, A., & Hom, P.W. (2024). *Toxic Supervision and Subordinates:**Rational Machiavellianism and Insensitive Psychopathy Create Resilience. European Journal of Work and Organizational Psychology.*

Beekun, R.I., Guo, J., **Jones, D.N.,** Westerman J. (2024). *Effects of Confucian Values and National Culture on Business Ethics in China; An Empirical Examination.* *Asian Journal of Business Ethics.*

Leonhart, J.M., **Jones, D.N.,** & Trzebińsk, W. (2024). *Are You Sure? Exaggerated Disease Knowledge Threatens Prevention. Personality and Social Psychology Bulletin.*

**MANUSCRIPTS UNDER INITIAL REVIEW**

Helm, F.A., \*Andrews. D.G., de Roos, M.S., & **Jones, D.N.** (2024) *Differential Offending as predicted by the Dark Triad. (Behavioral Sciences & Law).*

**Jones, D.N.,** \*Mueller, S.M., McVay, L., de Roos, M.S., & Van Pueyvelde, D. (2024). *Premeditated Betrayal: Definitions, Distinctions, and Predictors. (Applied Psychology: International Review).*

**Jones, D.N.** (2024). *Devils, Demons, and Self-Proclaimed Dieties: Defining Dimensional Boundaries of the Dark Triad (Journal of Organizational Behavior)*

**MANUSCRIPTS IN PREPARATION**

**Jones, D.N.,** Kim, A., \*Szabo, E., McKee-Ryan, F. Ostrovsky, Y., & Oh, I.S. (2024). *Investing in Employees: A Life History Perspective. (Target: Academy of Management Review)*

**Jones, D.N.** & \*Mozafari, S.(2024). *Regaining control in toxic spaces: Helping embedded workers who face toxic leadership. (Target: Journal of Management).*

**Jones, D.N.,** Rong, Y., \*Szabo, E., Qachfar, F.Z., & Verma, R.A. (2024). *Who is vulnerable to phishing? Overclaiming and knowledge insecurity as unique predictors. (Target: Computers in Human Behavior).*

Mueller, S.M., Martin, B., Taylor, T.S., McVay, L., de Roos, M.S., **Jones, D.N.**, & Van Puyvelde, D. (2024). *A Comprehensive Review of the Factors Affecting Inappropriate Disclosure of Secrets (Target: Psychological Bulletin)*

**INVITED TALKS**

* **Invited Talk** (July, 2024). *“Harassing Behaviors: Identifying Difficult Personalities.”* Nevada National Guard, Multi-Cultural Event. Reno, NV, USA.
* **Keynote Address** (July, 2024). *“The Dark Triad: What All AA/FFD Personnel Should Know.”* Access Authorization and Fitness for Duty Workshop. Nuclear Energy Institute. Salt Lake City, Utah, USA.
* **Keynote Address** (April, 2024). *“Unskilled or overconfident? A dual process model of phishing vulnerability and possible solutions.”* Institut de Formation d'Intelligence Interculturelle Brussels, Belgium.
* **TEDx** (April, 2024). *“How to recognize a master manipulator.”* TEDxReno, Reno, NV, USA.
* **Invited Talk** (July, 2023). *“Measuring Malevolence without Self-report: Novel approaches to critical issues”* The Erasmus University Rotterdam, Rotterdam, Netherlands.
* **Keynote Address** (July, 2023). *“Emophilia: the science of serial romance”* International Society for the Study of Individual Differences (ISSID), Belfast, Ireland.
* **Keynote Address** (May, 2022). *“Toxicity at work: Identifying problems and proposing solutions.”* Erasmus+,WSB Poland.
* **Keynote Address** (April, 2022). *“Shadows Behind the Keyboard: Dark Personalities and Deception in Cyberattacks.”* Association for Computing Machinery (ACM) International Workshop on Security and Privacy Analytic
* **Invited Talk** (Jan, 2020). *“Incivility in the Workplace: What we know from the Dark Triad of Personality.”* The University of Western Ontario, London, ON, Canada.
* **Invited Talk** (May, 2017). *“Shadows of humanity: Exploring the dark side of human nature.”* Texas Tech University, Lubbock, TX, USA.
* **Invited Talk** (April, 2017). “*The Dark Tetrad in subclinical populations: Thoughts, Triggers, and potential Treatments”* The pro bono counseling project speaker’s forum. Baltimore, Maryland, USA.
* **Keynote Address** (March, 2017). *“The role of dark personalities in antisocial behavior.”* The 2017 Forensic Forums, Wales, UK.
* **Invited Talk** (Sept, 2016). *“Auditing and Corporate Fraud.”* The 20th Brazilian Congress of Accounting, Fortaleza, Brazil.
* **Keynote Address** (July, 2015), *“Dark Financial Decisions: How destructive personalities impact modern business.”* Congresso de University São Paulo, São Paulo, Brazil.
* **Invited Talk** (April, 2015), “*The nature of Machiavellianism embedded within the Dark Triad of Personality.”* The University of Pécs, Pécs, Hungary.
* **Invited Talk** (October, 2014), *“Moral Conflicts and Dark Resolutions.”* The University of Richmond, Jepson Colloquium Series, Richmond, VA, USA.
* **Invited Talk** (July, 2014), “*Measuring Malevolence: A Bio-Psycho-Social Model.”* The University of Texas, El Paso. Presentation to the Advanced Placement Summer Institute, The College Board, for AP Psychology Faculty, El Paso, TX, USA.
* **Invited Talk** (June, 2012), “*Of Devils, Demons, and Self-Proclaimed Deities: Demystifying the Dark Triad of Personality.”* The Richard Stockton College of New Jersey, Absecon, NJ, USA.

**PAPER PRESENTATIONS**

**Jones, D.N.,** & Mueller, S.M. (2024, June). *Manipulating the manipulator: Are Machiavellian tactics acceptable when dealing with destructive leaders?* Eastern Academy of Management - International, Taipei, Taiwan.

**Jones, D.N.** (2024, June). *Devils, Demons, and Self-Proclaimed Deities: Defining Dimensional Boundaries of the Dark Triad.* Eastern Academy of Management - International, Taipei, Taiwan.

**Jones, D.N.,** Shimotsukasa, T., Oshio, A. (2024, June). *Narcissism and job outcomes in East Asia and the United States.* Eastern Academy of Management - International, Taipei, Taiwan.

**Jones, D.N.,** & Flores-Robles, G.(2023, Mar.). *Perceptions of necessity deprivation drive poor prospective job commitment.* Western Academy of Management, Reno, NV, USA.

**Jones, D.N.,** Makee-Ryan, F., Ostrovsky, Y., & Szabo, E. (2023, Mar.) *Investing in Employees: A Life History Perspective.* Western Academy of Management, Reno, NV, USA.

Achoka, D., Huizar, Y., Carre, J.C., & **Jones, D.N.** (2023, Mar.) *Overclaiming business knowledge predicts selfish orientation and poor sales outcomes.* Western Academy of Management, Reno, NV, USA.

\*Mueller, S., **Jones, D. N.,** \*Curtis, S., & Carre, J. (2022, Aug.). *The Relationship Between Ethics and Firm Turnover Among Investment Brokers.* Academy of Management, Seattle, WA, USA.

**Jones, D.N.**, \*Mueller, S.M., & Patchell, H. (2022, Mar.). *Theoretically distinguishing between abusive and exploitative supervision using hostility and indifference.* Southwest Academy of Management, New Orleans, LA, USA.

**Jones, D.N.** & Hom, P. (2021, Aug.). *Destructive Leadership and Dark Personality Subordinates*. Academy of Management, USA.

\*Mueller, S.R., & **Jones, D.N.** (2019, Aug.), *Personality and Situational Influences on Inappropriate Trade Secret Disclosure.* Academy of Management, Boston, MA, USA.

**Jones, D.N.** (2019, Mar.). *Selfish Decisions: The Dark Triad and Business Knowledge Predict Linguistic Profiles.* Western Academy of Management, Sonoma, CA, USA. (March 6, 2019).

Basak, A., Černý, J., Gutierrez, M., \*Curtis, S.R., Kamhoua, C. A., **Jones, D.N.,** Bosansky, B., & Kiekintveld, C. (2018, Oct.). *An Initial Study of Targeted Personality Models in the FlipIt Game.* Conference on Decision and Game Theory for Security (GameSec), Seattle, Washington, USA.

**Jones, D.N.**, Carre, J.R., \*Curtis, S.R., & \*Mueller, S.M. (2019, March)**. *Selfish decisions: The Dark Triad and business knowledge predict linguistic profiles.*** Paper presented at the Western Academy of Management Conference, Rohnert Park, California, USA.

**Jones, D.N.** (2018, April). *Impression Management and the “Dark Triad.”* Paper presented at the Society for Industrial and Organizational Psychology Conference, Chicago, Illinois, USA.

**Jones, D.N., \***Neria, A.L., Helm, F., \*Carre, J.R., & Sahlan, R.N. (2017, January). *The consequences of overclaiming religious knowledge.* Paper presented at the Society for Personality and Social Psychology, Religion & Spirituality Preconference, San Antonio, Texas.

**Jones, D.N.,** \*Carré, J.R., & \*\*Sanchez, A. (2016, May). *Sadistic tendencies and symbolic aggression.* Paper presented at the Association for Psychological Science Conference, Chicago, Illinois.

**Jones, D.N.** (2015, February).*Mimicry Deception Theory:  Discernable Patterns of Long- vs. Short-Term Deception.* Paper presented at the Society for Personality and Social Psychology, Social Psych & Law Preconference, Long Beach, California.

**Jones, D.N.**, \*Neria, A.L., & Hosch, H.M. (2014, March). *Kiss and don’t tell: Emotional bonding and relationship orientation predict false alibi vulnerability.* Paper presented at the American Psychology and Law Society (AP-LS). New Orleans, Louisiana.

**Jones, D.N.** (2013, January). *Not knowing what you don’t know: How claiming to know false business concepts is indicative of organizational problems.* Paper presented at the International Academy of Management and Business. San Antonio, Texas.

**Jones, D.N.** (2013, January). *What's Mine is Mine and What's Yours is Mine: Malevolent personalities and risking other people's money for selfish gain.* Paper presented at the Society for Personality and Social Psychology, Social Psych & Law Preconference, New Orleans, Louisiana.

**Jones, D.N.,** Mathieu, C., Neumann, C., Babiak, P., & Hare, R.D. (2011, May). Concurrent and ecological validity of the B-Scan for assessing psychopathy in the corporate world. In Babiak, P. (chair), *Corporate Psychopathy: Construct, Concurrent and Ecological Validation Studies of theB-Scan.* Symposium at the Society for the Scientific Study of Psychopathy Conference, Montreal, Canada.

Neumann, C., **Jones, D.N.,** Mathieu, C., Babiak, P., & Hare, R.D. (2011, May). The B-Scan self-report for assessment of psychopathy in corporate settings. In Babiak, P. (chair), *Corporate Psychopathy: Construct, Concurrent and Ecological Validation Studies of the B-Scan.* Symposium at the Society for the Scientific Study of Psychopathy Conference, Montreal, Canada.

Mathieu, C., **Jones, D.N.,** Babiak, P., Neumann, C., & Hare, R.D. (2011, May). The B-Scan supervisor: Preliminary findings from a large financial organization. In Babiak, P. (chair), *Corporate Psychopathy: Construct, Concurrent and Ecological Validation Studies of the B-Scan.* Symposium at the Society for the Scientific Study of Psychopathy Conference, Montreal, Canada.

**Jones, D.N.** (2011, March). Machiavellianism and supervisor psychopathy. Paper. In. C.M. Mathieu. *Corporate Psychopathy.* Symposium. The 4th International Congress on Psychology and Law, Miami, USA.

Mathieu, C., Cooper, B., **Jones, D.N.,** Babiak, P., & Hare, R.D. (2011, March). *An Investigation into Corporate Psychopathy: Forensic Perspectives on Industrial-Organizational Issues*. Presentation submitted for the 7th Annual Pacific Forensic Psychiatry Conference, Vancouver, Canada.

Mathieu, C., **Jones, D.N.,** Hare, R. D. (2011, March). *The relationship between supervisor’s score on a psychopathy measure and employee job satisfaction.* In. C.M. Mathieu. *Corporate Psychopathy.* Symposium. The 4th International Congress on Psychology and Law, Miami, USA.

Cooper, B., Mathieu, C., Hervé, H., **Jones, D.N.,** Hare, R. D. (2011, March). Psychopathy and Other Dark Personalities in the Workplace: Preliminary B-Scan Results. In. C.M. Mathieu. *Corporate Psychopathy.* Symposium. The 4th International Congress on Psychology and Law, Miami, USA.

**Jones, D.N.,** & Hare, R.D. (2011, February). *Psychopathy and fraud: The victim’s perspective.* Poster to be presented at the Western Society of Criminology, Vancouver, BC, Canada.

**Jones, D.N.,** & Paulhus, D.L. (2010, June) *Raising another man’s child because of a Machiavellian wife.* Paper. In Jones, D.N., Jonason, P.K. & Buss, D.M. (chairs), *Destructive Tactics in Mating.* Symposium conducted at the Human Behavior and Evolution Society Conference, Eugene, Oregon.

**Jones, D.N.,** & Paulhus, D.L. (2009, July) *Emotional Promiscuity and its Consequences for Intelligence, Relationships, and Infidelity.* Paper presented at the International Society for the Study of Individual Differences, Evanston, Illinois.

Paulhus, D.L., & **Jones, D.N.,** (2009, July) *The Dark Triad and aggression.* Paper presented at the International Society for the Study of Individual Differences, Evanston, Illinois.

**Jones, D.N.,** & Paulhus, D.L. (2009, May). *The dark quadrant and tactical constraints: The extension of impulsivity and goal regulation on differentiating the Dark Triad.* Paper presented at the Society for Interpersonal Theory and Research, Toronto, Ontario, Canada.

Figueredo, A.J., **Jones, D.N.,** Smith, V. (2006, July). *Ethnocentrism and Life History Strategy.* Paper presented at the Human Behavior and Evolution Society Conference, Philadelphia, Pennsylvania.

**Jones, D.N.,** Wenner, C., & Jacobs, J. (2005, July). Getting the Big Picture: Methodological Constraints on Evolutionary Approaches to Psychological Research using Horizontal and Vertical integration. Paper. In Newlin, D. (chair), *Methodological Developments in Evolutionary Psychology.* Symposium conducted at the Human Behavior and Evolution Society Conference, Austin, Texas.

**Jones, D.N.,** Sefcek, J.A., & Figueredo, A.J. (2004, July). The Ideal Romantic Partner

Personality. In A.J. Figueredo (Chair), *Sex and Personality.* Symposium conducted at the Human Behavior and Evolution Society Conference, Berlin, Germany.

**Jones, D.N**., Schroeder, J., & Moolchan, E.T. (2002, June). *Does Time Spent With Smoking*

*Friends Influence the Number of Quit Attempts Among Teen Smokers?* Paper presented at the College of Problems with Drug Dependence, Toronto, Ontario, Canada.

**Jones D.N.,** Daniels, S.R., & Moolchan, E.T. (2002, May). *Conformity, ethnicity, and social influence in adolescent smoking: Are there differences in social behavior?* Paper presented at the Dr. Lonnie E. Mitchell National HBCU Substance Abuse Conference, Baltimore, Maryland.

Daniels, R.S., **Jones, D.N.,** & Moolchan, E.T. (2002, May). *Parental and adolescent smoking behavior: Do ethnicity and gender matter*? Paper presented at the Dr. Lonnie E. Mitchell National HBCU Substance Abuse Conference, Baltimore, Maryland.

Myers, K.L., Robinson, M.L., **Jones, D.N.,** & Moolchan, E.T. (2002, May). *Characteristics of AA and Non-AA adolescent smokers seeking treatment.* Paper presented at the Dr. Lonnie E. Mitchell National HBCU Substance Abuse Conference, Baltimore, Maryland.

Reid, TM, Robinson, M.L., **Jones D.N.,** & Moolchan E.T. (2002, May). *Relationship between impulsivity and quit attempts in teenage smokers seeking treatment.* Paper presented at the Dr. Lonnie E. Mitchell National HBCU Substance Abuse Conference, Baltimore, Maryland.

Thatte, N., **Jones D.N.,** Brown, J., & Moolchan E.T. (2002, May). *African American teen smokers seeking treatment for tobacco dependence: A look at recruitment modalities.* Paper presented at the Dr. Lonnie E. Mitchell National HBCU Substance Abuse Conference, Baltimore, Maryland.

**POSTER PRESENTATIONS**

Flores-Robles, G.& **Jones, D.N.** (2022, February). *Perceptions of necessity deprivation drives poor prospective job commitment*. [Poster presentation]. Society for Personality and Social Psychology Annual Convention, San Francisco, CA, USA.

\*Curtis, S. R., **Jones, D. N.,** Basak, A. Kiekintveld, C., & Bošanský, B. (2020, February). *Resource controls strategies and the Dark Triad.*Presented at the Society for Personality and Social Psychology’s 2020 annual conference, New Orleans, Louisiana, USA.

**Jones, D.N.,** \*de Roos, M.S., \*Mueller, S.M., McVay, L., & Van Puyvelde, D. (2018, March). *Personality & situational influences on illegal secret disclosure.* Poster presented at the meeting for the Society of Personality and Social Psychology, Social Psychology in Court and Beyond Preconference, Atlanta, Georgia, USA.

\*Carre, J.R., Curtis, S.R., Basak, A., Gutierrez, M., Černý, J., Bošanský, B., **Jones, D.N.** & Kiekintveld, C. (2018, March). *Human factors in cyber-security: The role of the Dark Triad.* Poster presented at the meeting for the Society of Personality and Social Psychology, Social Psychology in Court and Beyond Preconference, Atlanta, Georgia, USA.

\*\*Baca, J.P. & **Jones, D.N.** (2017, January). *Growing up with the Dark Triad: Parental Dark Triad scores and mental health.* Poster presented at the meeting for the Society of Personality and Social Psychology, San Antonio, Texas, USA.

\*\*Sagredo, V., \*de Roos, M., & **Jones, D.N.** (2017, January). *Strategic vs. Reckless infidelity: The role of Machiavellianism.* Poster presented at the meeting for the Society of Personality and Social Psychology, San Antonio, Texas, USA.

\*\*Nava, L., \*Carre, J.R. & **Jones, D.N.** (2017, January). *Machiavellianism and the Fraud Triangle: Perceptions of Opportunities.* Poster presented at the meeting for the Society of Personality and Social Psychology, San Antonio, Texas, USA.

\*\*Huizar, Y., & \*Carre, J.R.& **Jones, D.N.** (2017, January). *Who do you want investing your money? Dark Triad and self and other risk.* Poster presented at the meeting for the Society of Personality and Social Psychology, San Antonio, Texas, USA.

\*\*Lechuga, J., & **Jones, D.N., \***Curtis, S.R. (2017, January). *Falling for the Dark Triad.* Poster presented at the meeting for the Society of Personality and Social Psychology, San Antonio, Texas, USA.

\*\*Pazos, F.A., **Jones, D.N.,** & \*Carre, J.R. (2017, January). *The Dark Triad, Persuasion Tactics, and Testosterone.* Poster presented at the meeting for the Society of Personality and Social Psychology, San Antonio, Texas, USA.

\*de Roos, M.S., \*Carre, J.R., \*\*Nava, L., \*\*Jenkins, J. & **Jones, D.N.** (2017, January). *Mimicry Deception Theory Applied to Grooming Behaviors of Sex Offenders. Poster* presented at the meeting for the Society of Personality and Social Psychology, San Antonio, Texas, USA.

\*Carre, J.R., & **Jones, D.N.** (2017, January). *Making Decisions Affecting Oneself versus Others: The Mediating Effect of Interpersonal Closeness and Dark Triad Traits.* Poster presented at the meeting for the Society of Personality and Social Psychology, San Antonio, Texas, USA.

\*Curtis, S.R., & **Jones, D.N.** (2017, January). *The Dark Triad and Influencing Others to Do Drugs.* Poster presented at the meeting for the Society of Personality and Social Psychology, San Antonio, Texas, USA.

\*Carré, J.R., & **Jones, D.N.** (2016, May). *Machiavellian deliberation drives unethical decisions.* Poster presented at the meeting for the Association for Psychological Science, Chicago, Illinois, USA.

\*Curtis, S.R., **Jones, D.N.,** & Hare, R.D. (2016, May). *The dark side of dreaming: When psychopaths go to sleep.* Poster presented at the meeting for the Association for Psychological Science, Chicago, Illinois, USA.

**Jones, D.N.,** & \*de Roos, M.S. (2016, May). *Validating the four Components of Mimicry Deception Theory from the Victim’s Perspective.* Poster presented at the meeting for the Association for Psychological Science, Chicago, Illinois, USA.

\*Carré, J.R., & **Jones, D.N.** (2015, June).*Psychopathy and selfish harm towards loved ones.* Poster presented at the meeting for the Society for the Scientific Study of Psychopathy, Chicago, Illinois, USA.

**Jones, D.N.** (2014, February). *Machiavellianism and unethical financial behavior*. Poster presented at the meeting for the Society of Personality and Social Psychology, Social Psychology and Law Preconference, Austin, Texas, USA.

\*\*Edwards, V., & **Jones, D.N.** (2014, February).  *Malevolent Personality Traits and Self- Reported Crime Tendencies.* Poster presented at the meeting for the Society of Personality and Social Psychology, Social Psychology and Law Preconference, Austin, Texas, USA.

\*Neria, A.L., & **Jones, D.N.** (2014, February).*Bible overclaiming, moral outrage, and religious violence: An investigation into those that would support terrorism.* Poster presented at the meeting for the Society of Personality and Social Psychology, Austin, Texas, USA.

**Jones, D.N.,** & Zhang, C. (2013, January). *Extremism and committing crimes for the greater good: Examples from eco-terrorism and animal rights extremists.* Poster presented at the meeting for the Society of Personality and Social Psychology, New Orleans, Louisiana, USA.

Paulhus, D. L., & **Jones, D. N.** (2012). *Projecting the Short Dark Triad (SD3) onto the interpersonal circumplex.* Poster presented at the meeting of the Society for Interpersonal Therapy and Research, Montreal, Canada.

**Jones, D.N.** (2011, March). *The Dark Triad and drug initiation.* Poster presented at the 7th Annual Pacific Forensic Psychiatry Conference, Vancouver, BC, Canada.

**Jones, D.N.** & Paulhus, D.L. (2011, February). *Fools rush in? Explaining the link between emotional promiscuity and IQ.* Poster presented at the Society for Personality and Social Psychology Conference, San Antonio, Texas.

Paulhus, D.L., & **Jones, D.N.** (2011, February). *Introducing a short measure of the Dark Triad.* Poster presented at the Society for Personality and Social Psychology Conference, San Antonio, Texas.

**Jones, D.N.,** & Paulhus, D.L. (2010, January). *Mating and the Dark Triad: Strategies, retention, and infidelity*. Poster at Society for Personality and Social Psychology Evolutionary Preconference, Las Vegas, Nevada.

**Jones, D.N.,** & Paulhus, D.L. (2009, November). *Emotional Promiscuity: A critical variable in relationships and health research.* Poster presented at the International Association for Relationships Research meeting, Lawrence, Kansas.

**Jones, D.N.,** & Paulhus, D.L. (2009, April). *Dark Romance: The sexual and romantic profile of the dark triad.* Poster presented at the meeting of the Society for the Scientific Study of Psychopathy, New Orleans, Louisiana.

**Jones, D.N.,** & Paulhus, D.L. (2009, Februrary). *Emotional promiscuity in romantic relationships.* Poster presented at the meeting of the Society for Personality and Social Psychology, Tampa Bay, Florida.

Pawluk, K.W., & **Jones, D.N.** (2009, February). *From hello to I love you: What predicts speed of romantic involvement?* Poster presented at the meeting of the Society for Personality and Social Psychology, Tampa Bay, Florida.

**Jones, D.N.,** & Paulhus, D.L. (2008, May). *Sexual vs. emotional promiscuity: A circumplex analysis.* Poster presented at the meeting of the Society for Interpersonal Theory and Research, Tempe, Arizona.

**Jones, D.N.,** & Paulhus, D.L. (2008, February). *Introducing the Mach VI: an improved measure of Machiavellianism.* Poster presented at the meeting of the Association for Personality Research Preconference, Albuquerque, New Mexico.

**Jones, D.N.,** Figueredo, A.J., Jacobs, J., & Dickey, E. (2005, February). *Differences in*

*Reproductive Strategies and Exposure to Jealousy Scenarios as Predicting Differences in Romantic Jealousy.* Poster presented at the meeting of the Society for Personality and Social Psychology, New Orleans, Louisiana.

**Jones, D.N.,** Robinson, M., & Moolchan, E. T. (2002, February). *Effects of Referral Source and Compensation for Screening on Adolescent Retention in Smoking Cessation Research.* Poster presented at the meeting of the Society for Research in Nicotine and Tobacco, Savannah, Georgia.

**TEACHING EXPERIENCE**

**Courses taught**

* Scale Development and Psychometrics (BUS 791)
* Principles of Management (MGT 301)
* Data Analysis in Management I (BUS 706)
* Seminar in Quantitative Systems Management (MGT 486)
* Organization and Interpersonal Behavior (MGT 323)
* Industrial / Organizational Psychology
* Personality Psychology
* Research Methods in Psychology
* Research Methods in Psychology (Lab)
* Social Psychology
* The Psychology of White Collar Crime
* The Psychology of Deception

**Teaching Training**

* Certificate in Effective Instruction, Association of College and University Educators (2019)

*This certificate signifies my completion of a 25-module course in effective teaching practices requiring the implementation of evidence-based instructional approaches. The credential is co-issued by the American Council on Education and distinguishes faculty for their commitment to educational excellence and student success.*

**Consulting**

* ***Statistical consultant*** to the department of psychology, University of British Columbia (UBC) (2009 - 2010).

**Teaching experience (Non-university)**

* English teacher at ProLanguage (San Jose area, Costa Rica 9/2006 to 5/2007)
* Full time elementary school teacher in Costa Rica (science, math, and music; 11/2006 to 5/2007)
* K-12 substitute teacher. Arizona: 9/2004 to 6/2005 & New Jersey: 10/1999 to 6/2001

**HONORS STUDENTS**

* **Theresa Benavidez (May, 2014):** *No honor among psychopaths.* Undergraduate Honor’s Thesis, University of Texas, El Paso.
* **Alejandra Sanchez (May, 2015):** *Sadism predicts unprovoked supernatural aggression.* Undergraduate Honor’s Thesis, University of Texas, El Paso.
* **Jonatan Contrares (May, 2015):** *Phenotypic interactions with personality produce unique patterns of criminal intention and persuasion.* Undergraduate Honor’s Thesis, University of Texas, El Paso.
* **Yasmine Huizar (May, 2016):** *Overclaiming among real estate agents.* Undergraduate Honor’s Thesis, University of Texas, El Paso.
* **Astrid Portillo (May, 2016):** *Persecution induction as a justification for violence.* Undergraduate Honor’s Thesis, University of Texas, El Paso.
* **Luis Nava (December, 2016).** *Using Mimicry Deception Theory to profile child sex offenders.* Undergraduate Honor’s Thesis, University of Texas, El Paso.
* **Benjamin Robertson (December, 2021).** University of Nevada Reno Department of Management.

**GRADUATE STUDENTS: THESIS & DISSERTATION**

* **Adon L. Neria (May, 2015).** *Re-specifying the Sacred Values Scale.* Master’s thesis, University of Texas, El Paso. (Role: Thesis Chair).
* **Dilata Ranadive (December, 2016)**. *Financial Decision-Making and the Normalization of Deviance*. Dissertation, University of Texas, El Paso (Role: Dissertation Chair).
* **Jessica R. Carré (May, 2016).** *Making decisions affecting oneself versus others: The mediating effect of interpersonal closeness and dark triad traits.* Master’s thesis, University of Texas, El Paso. (Role: Thesis Chair).
* **Adon L. Neria (May, 2017).** *Are narcissists more likely to support terrorism? Why claiming false religious knowledge leads to support for terrorism.* Ph.D. Dissertation, University of Texas, El Paso (Role: Dissertation Chair).
* **Melissa S. de Roos (May, 2017).** *Mimicry Deception Theory applied to grooming behaviors child sexual abuse.* Master’s thesis, University of Texas, El Paso. (Role: Thesis Chair).
* **Steven M. Mueller (May, 2017).** *Machiavellians and Endorsement of Appeal Type: An Examination of Organization Recruitment*. Master’s thesis, University of Texas, El Paso. (Role: Thesis Chair).
* **Jessica R. Carré (May, 2018).** *Differentiating darkness: Decision-making differences between psychopathy and Machiavellianism.* Ph.D. Dissertation, University of Texas, El Paso. (Role: Dissertation Chair).
* **Shelby R. Curtis (May, 2018).** *Differentiating hostility and indifference: Motive autonomy as a circumplex moderator.*  Master’s thesis, University of Texas, El Paso (Role: Thesis Chair).
* **Melissa S. de Roos (December 2018).** *Empowerment or threat: Perceptions of childhood abuse in the #metoo era.* Dissertation, University of Texas, El Paso. (Role: Dissertation Chair).
* **Steven M. Mueller (December, 2021).** *The Role of Trust on CEO and Firm Impressions Following Transgressions: Differing Effects of Agentic vs. Communal Companies*. Dissertation, University of Nevada Reno. (Role: Dissertation Chair).
* **Shelby R. Curtis** **(May, 2022).** *Getting along to get ahead: Predictors of success in an online competitive social environment.* Dissertation, University of Nevada Reno (Role: Dissertation Chair).

**COMMITTEE SERVICE: THESIS AND DISSERTATION**

* **Alan Gois.** *The Dark Tetrad and financial accounting.* Ph.D. Dissertation, University of Sao Paulo, Sao Paulo, Brazil (Role: External Reviewer).
* **Sarah Heany.** *The effects of mortality salience on Life History Strategy and religiosity: A terror management study with an evolutionary perspective.*Ph.D. Dissertation, University of Cape Town, South Africa. (Role: External Reviewer)
* **Corina Mendoza.** *Socially Desirable Responding in a Sample of Hispanic College Students.* Master’s Thesis, University of Texas, El Paso. (Role: Committee Member)
* **Brandt Smith.** *The Effects of Charismatic Leadership and Religion on Decision Making* Master’s Thesis, University of Texas, El Paso. (Role: Committee Member)
* **Scott Frankowski.** *Development and Validation of an Implicit Measure of Moral Foundation Accessibility.* Master’s Thesis, University of Texas, El Paso. (Role: Committee Member)
* **Chelsea Straberry.** *Multicultural study of psychopathy: an examination of Latin American differences in psychopathy*. Master’s Thesis, University of Texas, El Paso. (Role: Committee Member)
* **Elijah Ricks.** *The rock and the hard place: How the prison psychotherapist balances treatment needs with security needs.*Ph.D. Dissertation, University of Texas, El Paso(Role: Committee Member)
* **Jessica Shenberger.** *The effect of religious references on identity salience and social behaviors.* Ph.D. Dissertation, University of Texas, El Paso(Role: Committee Member)
* **Corin Ramos.** *Sí Se Puede: The Effect of Collective Angst and Identity on Group Activism among Latinos during the National Immigration Debate.* Master’s thesis, University of Texas, El Paso, (Role: Committee Member).
* **Julie LaBianca.** *Is torture ever justified? The influence of group membership, interrogation approach, and success on attributions of interrogator behavior and perceived acceptability of torture.* Ph.D. Dissertation, University of Texas, El Paso (role: Committee Member).
* **Brandt Smith.** *Religious Priming and Moral Reasoning Manipulation for Supporting Violence*. Ph.D. Dissertation, University of Texas, El Paso (Role: Committee Member).
* **Stephanie Reyes.** *Examining the Role of Survival Processing in Memory Consolidation and Prejudice Formation,* Master’s thesis, University of Texas, El Paso, (Role: Committee Member).
* **Lorae Marquez.** *Deception Detection in Dyads,* Master’s thesis, University of Texas, El Paso, (Role: Committee Member).
* **Mosi Dane’el.** *Nutrition label accuracy and the theory of triadic influence: The impact of knowledge on healthy food choices in a predominantly Hispanic sample.* Dissertation, University of Texas, El Paso, (Role: Committee Member).
* **Luke Enge.** *Time-dependent memory consolidation and the integration of the self-identity with positive and negative group characteristics.* Ph.D. Dissertation, University of Texas, El Paso (Role: Committee Member).
* **Paola Soto.** *Development of a Measure of Positive and Negative Aspects of Dog Owners' Attachment to Their Pets.* Master’s thesis, University of Texas, El Paso, (Role: Committee Member).
* **Scott Frankowski.** *The Effects of Gender Role Stereotypes on Prescriptive Judgments and Self-Judgments of Career Tracks.* Dissertation, University of Texas, El Paso, (Role: Committee Member).
* **Corin Ramos.** *El pueblo, unido: Analyzing group-based activism.*Dissertation, University of Texas, El Paso, (Role: Committee Member).
* **Amber Lupo.** *Black Police Uniforms Implicitly Increase Hostile Perceptions and Behavior.* Dissertation, University of Texas, El Paso, (Role: Committee Member).
* **Claudia Lopez.** *Age at first offense as a predictor of recidivism among high-risk juvenile delinquents versus all juvenile delinquents.* Master’s thesis (Role: Committee member).
* **Nazanin Heydarian.** *Development and validation of a measure assessing blind patients’ perceptions of their healthcare providers’ stereotype content.* Dissertation, University of Texas at El Paso (Role: Committee member).
* **Conal Monaghan.** *Two-Dimensional Machiavellianism Conceptualisation, Measurement, and Well-Being.* Australian National University (Role: External Reviewer).
* **Anna Froelich**. *Measuring Quality of Life During Medication Assisted Treatment.* Dissertation, University of Nevada Reno (Role: Committee member).
* **Kelsey Swanson**. *Nursing Application of Light Sedation for Mechanically Ventilated Patients.* Dissertation, University of Nevada Reno (Role: Committee member).
* **Brandee Shipman**. *Verbal De-escalation Team on an Acute Care Hospital Unit.* Dissertation, University of Nevada Reno (Role: Committee member).
* **Sarah Moody.** *Tit for Tat and When You Say It Like That: Attorney Social Influence and Framing Effects in Plea Bargaining.* Dissertation, University of Nevada Reno (Role: Committee member).
* **Waleed Jami**. *Capturing Populism: Concept, Measurement and Application.* Dissertation, University of Nevada Reno (Role: Committee member)
* **Christopher Copp.** *Taking Politics at Face Value: How Features Expose Ideology*. Dissertation, University of Nevada Reno (Role: Committee member)
* **Kara Hoofman**-**Wood.** *The role of Artificial Intelligence (AI) in healthcare, with a focus on the social and behavioral determinants of health.* Dissertation, University of Nevada Reno (Role: Committee member)
* **James Ragsdale**. *Integrating Moral Foundations in Addressing Substance Use Disorders: A Three-Study Dissertation Proposal*. Dissertation, University of Nevada Reno (Role: Committee member)

##### UNIVERSITY SERVICE

* **Faculty Mentor:** *Alpha Kappa Psi (Fall 2019 – present)*
* **Hiring Committees:** *Fall 2015, Fall 2016, Fall 2017, Fall 2019, Fall 2021, Fall 2022 (Chair)*
* **Honors Committee** *(Spring 2020 – present)*
* **Qualifying Exam Committee:** *Interdisciplinary Social Psychology (Spring 2020; 2021; 2023).*
* **Department Curriculum Committee (chair):** *Fall 2020 – present*
* **Outreach Committee**: *Fall 2020 – present*
* **College Personnel Committee:** *Fall 2021 – Fall 2022*
* **Department Personnel Committee:** *Fall 2022 - present*

##### EXTRAMURAL SERVICE

**Grant reviewing:**

* The Netherlands Organisation for Scientific Research (NWO): VENI grant within the Innovational Research Incentives Scheme (February 2, 2018)
* External Grant Reviewer, National Science Center (NCN panel HS6) (Polish version of NSF)(December 23, 2018).
* National Science Foundation: Social Psychology Program (October 11, 2019)

##### Associate Editor:

*Personality and Individual Differences (2019-2022)*

##### Editorial Board:

*Evolutionary Behavioral Sciences (2016-2021)*

##### Ad Hoc Reviewer (Truncated list)

##### *Personality and Individual Differences*

*Evolutionary Psychology*

*Animal Behaviour*

*Journal of Social and Personal Relationships*

*Journal of Research in Personality*

*Journal of Personality*

*Journal of Individual Differences*

*Journal of Methodology and Measurement in Social Sciences*

*European Journal of Personality*

*European Journal of Personality Asssessment*

*Archives of Sexual Behavior*

*Journal of Personality and Social Psychology*

*Journal of Social, Evolutionary, and Cultural Psychology*

*Journal of Business Ethics*

*Applied Psychology​: An Internatio​nal Review*

*SageOpen*

*International Journal of Economics and Management*

*Behavioral Sciences & the Law*

*Journal of Forensic Psychology & Psychiatry*

*European Journal of Social Psychology*

*Journal of Personality Assessment*

*Cognition*

*PLoS One*

*Social Sciences*

*Journal of Social and Clinical Psychology*

*Basic and Applied Social Psychology*

*Evolution & Human Behavior*

*Psychological Bulletin*

*Brain and Cognition*

*Current Psychology*

*Self & Identity*

*Personal Relationships*

*Swiss Journal of Psychology*

*PeerJ*

*Sexuality & Culture*

*Polish Psychological Bulletin Assessment*

*Personality and Social Psychology Review*

*Nature: Human Behavior*

*Evolutionary Behavioral Sciences*

*Evolutionary Psychological Science*

*Journal of Police and Criminal Psychology*

*Neuroscience & Biobehavioral Reviews*

*Neuropsychologica*

*European Journal of Organizational Behavior*

*Neuroscience Letters*

*Journal of Cross-Cultural Research*